

1. The term \_\_\_\_\_, for Carl Jung, refers to "emotionally charged images and thought forms that have universal meaning." 9/50
  - A) common trait
  - B) cardinal trait
  - C) archetype
  - D) collective unconscious
  - E) reaction formation
  
2. What is the name Carl Jung used to identify the level of the unconscious that stores latent memory traces inherited from our ancestral past? 15/45
  - A) personal unconscious
  - B) preconscious
  - C) primeval unconscious
  - D) collective unconscious
  
3. According to the psychoanalytic theory which of the following components of personality transcend all three levels of our mind, *viz.*, the conscious mind, the preconscious mind, and the unconscious mind. 9/92
  - A) id & ego
  - B) id & superego
  - C) superego
  - D) id, ego, & superego
  - E) ego & superego
  
4. The person responsible for developing the concept of temperament first was \_\_\_\_\_ 9/6
  - A) E. L. Thorndike
  - B) Aristotle
  - C) Plato
  - D) J. B. Watson
  - E) Hippocrates
  
5. Psychoanalytic theory stresses all of the following except 15/7
  - A) conscious thought patterns
  - B) childhood experiences
  - C) internal conflicts
  - D) handling of sexual impulses

6. For which of the following personality theorists was the **self** or **self-concept** a key element? 9/58
- A) Sigmund Freud
  - B) Alfred Adler
  - C) Carl Rogers
  - D) Carl Jung
  - E) B. F. Skinner
7. Both Carl Jung and Alfred Adler were especially critical of Freud's emphasis on 15/51
- A) the influence of childhood experiences
  - B) sexuality
  - C) the unconscious
  - D) defense mechanisms
8. The order of the stages in psychosexual development is 15/35
- A) anal, oral, phallic, genital, latency
  - B) oral, anal, latency, phallic, genital
  - C) oral, anal, phallic, latency, genital
  - D) anal, oral, genital, latency, phallic
9. According to Carl Rogers, troublesome anxiety is caused by 15/76
- A) unresolved sexual conflicts
  - B) unconditional love
  - C) threats to our self-concept
  - D) the use of defense mechanisms
10. According to Freud, the \_\_\_\_\_ is "like a man on horseback who has to hold in check the superior strength of the horse." 15/9
- A) ego
  - B) id
  - C) superego
  - D) alter ego
11. When the *Oedipus Conflict* is resolved: 9/30
- A) the reality principle begins.
  - B) the ego emerges.
  - C) the conscious emerges.
  - D) the superego emerges.
  - E) the person is finally "free, free,... free at last."
12. The name given to Raymond Cattell's *personality factors questionnaire* which rates individuals along several trait dimensions is the \_\_\_\_\_. 9/73
- A) 12pf Questionnaire
  - B) 20pf Questionnaire
  - C) 16pf Questionnaire
  - D) 50pf Questionnaire
  - E) 100pf Questionnaire

13. According to Alfred Adler, overcompensation may be found in those who 15/55
- A) have a superiority complex
  - B) have an inferiority complex
  - C) are fixated at one of the psychosexual stages
  - D) have not been successful in the use of defense mechanisms
14. The Freudian period that begins with puberty is the 15/42
- A) anal stage
  - B) genital stage
  - C) phallic stage
  - D) latency stage
15. Adler is to individual psychology as Jung is to 15/53
- A) depth psychology
  - B) existential psychology
  - C) analytical psychology
  - D) Gestalt psychology
16. "When one's self -concept is not consistent with reality, a state called \_\_\_\_\_ occurs." 9/60
- A) inconsistency
  - B) congruence
  - C) confusion
  - D) incongruence
  - E) delirium
17. The process of pushing distressing thoughts into the unconscious and keeping them there is known as 15/24
- A) neurogenic amnesia
  - B) suppression
  - C) avoidance
  - D) repression
18. Dependency on others, a tendency to take more than one gives in relationships with others, and being a person who wants to passively receive attention, gifts, love, *etc.*, are characteristics of which of the following? 9/28
- A) oral-aggressive personality.
  - B) anal retentive personality.
  - C) anal expulsive personality.
  - D) oral-dependent personality.
  - E) superego dominated personality.

19. When Freud was invited to this country to speak in 1909, he came to do so at which of the following universities? 9/46
- A) Salve Regina University
  - B) Clark University
  - C) Harvard University
  - D) Brown University
  - E) Princeton University
20. The non-existent "force" that Anton Mesmer proposed was under his control when he "cured" people of various health problems was called: 9/49
- A) organic magnetism
  - B) animal aura
  - C) animal magnetism
  - D) libidinal energy
21. The condition which today is known as a "conversion reaction" and is included in the "somatoform disorders" group was at one time known as: 9/96
- A) reaction formation
  - B) hysteria
  - C) projection
  - D) mental illness
  - E) major depression
22. The \_\_\_\_\_ was "a collection of ancestral memories..., described by Jung as the "whole spiritual heritage of mankind's evolution, born anew in the brain structure of every individual." 9/51
- A) archetype
  - B) cardinal trait
  - C) common trait
  - D) personal unconscious
  - E) collective unconscious
23. The name given to the instinctual force within us, in psychoanalytic theory, that propels us toward our own self destruction was called: 9/98
- A) eros
  - B) morbus
  - C) thanatos
  - D) killertos
  - E) none of the above
24. Which of the following describes PSYCHOANALYSIS correctly? 9/47
- A) it's a theory of personality
  - B) it's a theory of human nature
  - C) it's a type of psychotherapy
  - D) all of the above

25. The theorist who advanced the concept that the unconscious has two layers, the personal unconscious and the collective unconscious, was 15/43
- A) Sigmund Freud
  - B) Carl Jung
  - C) Alfred Adler
  - D) Erik Erikson
26. The primary, *i.e.*, first in a series, defense mechanism is: 9/37
- A) repression
  - B) suppression
  - C) regression
  - D) suggestion
  - E) depression
27. The defense mechanism wherein a person behaves in the exact opposite way from their true feelings which they uncsciously find repugnant is called: 9/95
- A) projection
  - B) rationalization
  - C) denial
  - D) reaction formation
  - E) repression
28. The French physician with whom Freud learned about hypnotism and its usefulness in treating certain psychological conditions was \_\_\_\_\_. 9/88
- A) Alfred Adler
  - B) Carl Rogers
  - C) Jean Charcot
  - D) William Sheldon
  - E) Anton Mesmer
29. Multiple personality disorder is explained by which of the following defense mechanisms? 9/39
- A) sublimation
  - B) dissociation
  - C) conversion
  - D) projection
  - E) intellectualization
30. The term \_\_\_\_\_, for Alfred Adler, refers to "efforts to overcome imagined or real inferiorities by developing one's abilities." 9/53
- A) realignment
  - B) readjustment
  - C) compensation
  - D) accomodation

31. The feeling of fearfulness associated with apprehension over the possibility that one's behavior is going to get out of control and that you are about to do something you may later regret is known in psychoanalytic terminology as: 9/100
- A) real fear
  - B) real anxiety
  - C) neurotic anxiety
  - D) moral anxiety
  - E) reality anxiety
32. The process wherein a very young child gets "stuck" at a developmental stage due to problems at that stage such as not fulfilling all its needs during the stage was called\_\_\_\_\_by Freud. 9/90
- A) a roadblock
  - B) being developmentally retarded
  - C) a fixation
  - D) regression
  - E) developmentally frozen
33. "Personality is the dynamic organization within the individual of those psychophysical systems that determine his unique adjustments to his environment." This definition of personality was cited in class and on the web site as having been written by: 9/79
- A) B. F. Skinner
  - B) Alfred Adler
  - C) Sigmund Freud
  - D) Gordon Allport
  - E) Carl Rogers
34. Which of the following is an example of "primary process" thinking? 9/25
- A) reality testing
  - B) guilt
  - C) wish fulfillment
  - D) hedonism
  - E) superego
35. Present day psychologists have found evidence to support the theory that there IS predictability in what people read into other person's looks. This seems to provide support for what has often been called a pseudoscience, *viz.*, \_\_\_\_\_ 9/14
- A) phrenognomy
  - B) phrenology
  - C) physiognomy
  - D) personality
  - E) temperament

36. "This concept refers to the general emotional nature of a person as determined principally by his inheritance, and to a much lesser extent, his life history." 9/66
- A) character
  - B) type
  - C) personality
  - D) temperament
  - E) trait
37. A person highly **introverted** on Eysenck's trait model would tend to be: 9/72
- A) moody or touchy
  - B) calm or contented
  - C) passive or quiet
  - D) active or sociable
38. A person highly **stable** on Eysenck's trait model would tend to be: 9/71
- A) moody or touchy
  - B) active or sociable
  - C) passive or quite
  - D) calm or contented
39. A girl fearing her mother and desiring her father is associated with the 15/39
- A) Meiner's complex
  - B) anal complex
  - C) Oedipal complex
  - D) genital complex
40. The "science" of faces as indicators of personality or character is called: 9/12
- A) physiology
  - B) personality
  - C) phrenognomy
  - D) phrenology
  - E) physiognomy
41. The name given to Carl Jung's personality theory was: 9/48
- A) psychoanalysis-II
  - B) analytical psychology
  - C) somatotyping
  - D) trait theory
  - E) collective unconscious
42. The most optimistic view of human nature is found in the 15/71
- A) psychoanalytic approach
  - B) behavioral approach
  - C) cognitive approach
  - D) humanistic approach

43. Failure to resolve conflict at a particular stage of psychosexual development may lead to failure to move forward psychologically, a phenomenon that Freud called 15/33
- A) fixation
  - B) displacement
  - C) reciprocal determinism
  - D) compensation
44. The id, ego, and superego are, respectively, known as the: 9/26
- A) biological, psychological, and social components of personality.
  - B) the psychological, biological, and social components of personality.
  - C) the social, biological, and psychological components of personality.
  - D) Say what?
45. The impending possibility of a forbidden impulse getting out of control and being expressed in behavior would be most apt to produce \_\_\_\_\_ in the person. 15/21
- A) anxiety
  - B) impulse gratification
  - C) secondary gain
  - D) depression
46. Memories such as phone numbers, images about good times in our past, how to drive to Boston, and how to use a calculator are accessible to us in our daily lives since these kinds of entities and/or experiences are stored in the \_\_\_\_\_ area of our mind. 9/33
- A) semiconscious
  - B) unconscious
  - C) preconscious
  - D) conscious
  - E) preconsciousness
47. The bibliography listing scientific evidence that a person's looks might be equally important--or more important--in determining who gets the "goodies" in this world is: 9/15
- A) three times as long as the one supporting intelligence as the key.
  - B) half a long as the one supporting intelligence as the key.
  - C) twice as long as the one supporting intelligence as the key.
  - D) about as long as the one supporting intelligence as the key.
  - E) none of the above
48. A man who has numerous reasons to hate his mother instead lavishes her with unrealistic amounts of attention and love. He is probably exhibiting the defense mechanism of 15/27
- A) regression
  - B) identification
  - C) reaction formation
  - D) displacement

49. According to Maslow's theory, the self-actualizing person would be least likely to 15/86
- A) have a limited number of strong friendships
  - B) be spontaneous and neutral in exchanges
  - C) have somewhat mystical experiences
  - D) be uncomfortable when alone or detached
50. The only personality component that is completely unconscious is the: 9/23
- A) conscious
  - B) ego
  - C) superego
  - D) reality principle
  - E) id
51. In explaining an individual's aggressiveness, Skinner would look for 15/58
- A) feelings of repressed hostility
  - B) an inadequate sense of self-worth
  - C) early learning experiences and reinforcement history
  - D) instinctual explanations
52. A person highly **extroverted** on Eysenck's trait model would tend to be: 9/70
- A) moody or touchy
  - B) calm or contented
  - C) passive or quiet
  - D) active or sociable
53. Janine has extremely strong moral standards. However, whenever she fails to live up to the high standards she sets for herself, she becomes overwhelmed by feelings of guilt. Freud would most likely suggest that Janine's personality is dominated by 15/18
- A) her id
  - B) her ego
  - C) feelings of incongruence
  - D) her superego
54. People who are hopeful, trusting, cheerful, naive were described in humoral theory as having an overabundance of which of the following? 9/9
- A) green bile
  - B) black bile
  - C) blood
  - D) phlegm
  - E) none of the above
55. A Freudian might explain a compulsive smoker's behavior as being the result of fixation at the 15/36
- A) anal stage
  - B) oral stage
  - C) latency stage
  - D) genital stage

56. The person who is "apathetic, indifferent, uncommunicative, [and] cold," according to humoral theory, would be said to have an overabundance of which of the following? 9/10
- A) blood
  - B) black bile
  - C) yellow bile
  - D) phlegm
  - E) red bile
57. The ego defense mechanism wherein a person acts as if some anxiety provoking or threatening experience never happened in an unconscious attempt to avoid the anxiety surrounding that event, such as not acknowledging a marital problem with a spouse when in fact a real big problem exists is said to be using the mechanism of: 9/83
- A) projection
  - B) conversion
  - C) denial
  - D) reaction formation
  - E) suppression
58. Phone numbers, happy memories, how to make pasta sauce, how much  $2 + 2$  is, your aunt's name, who founded psychoanalysis, and so on are all examples of material stored in this level of mind. Which one is it? 9/99
- A) conscious
  - B) preconscious
  - C) unconscious
  - D) wayconscious
  - E) preunconscious
59. The name given to the movement away from the deterministic positions of psychoanalysis and behaviorism which focused on "promoting a more optimistic view of humankind" was: 9/57
- A) trait theory
  - B) neo-Freudianism
  - C) "The Third Force"
  - D) sensitivity training
  - E) "Reaction Formation"
60. The defense mechanism wherein a person attributes to others their own unacceptable feelings, thoughts, or impulses is called: 9/94
- A) denial
  - B) rationalization
  - C) projection
  - D) repression
  - E) reaction formation

61. The collection of beliefs about one's own nature, unique qualities, and typical behavior is referred to as one's \_\_\_\_\_, according to Rogers. 15/74
- A) self-concept
  - B) phenomenology
  - C) state of incongruence
  - D) level of self-actualization
62. A personality theorist who defines personality according to some "essential" inner quality or nature within the person is employing which of the following types of personality definition? 9/2
- A) substance
  - B) inside
  - C) mask
  - D) trait
  - E) omnibus
63. Your needs to live in a crime-free neighborhood, save money, buy insurance, and have a stable job are examples of which of the following kinds of needs? 15/79
- A) physiological
  - B) safety and security
  - C) love and belongingness
  - D) esteem
64. People who have a choleric temperament... 9/11
- A) tend to be optimistic, naive, and cheerful.
  - B) tend to be sluggish, apathetic, and slow.
  - C) tend to be hostile, cranky, & furious.
  - D) tend to be sorrowful, gloomy, and sad.
65. Finding ways to meet instinctual needs and still take into account the conditions of the external, social world defines the \_\_\_\_\_, the basic operating theme of the \_\_\_\_\_. 15/11
- A) reality principle; id
  - B) reality principle; ego
  - C) pleasure principle; id
  - D) pleasure principle; ego
66. The somatotype that is represented by people with builds such as Arnold Schwarzenegger for the men and Martina Navratilova for women is the classic: 9/82
- A) endomorph.
  - B) ectomorph.
  - C) adromorph
  - D) mesomorph.
  - E) jockmorph.

67. Freud's concept of the unconscious is most like Jung's 15/44
- A) preconscious
  - B) personal unconscious
  - C) collective unconscious
  - D) archetypes
68. Having performed poorly on an exam, Barbara attempts to protect her feelings of self-worth by telling herself that it does not matter because the course really is not that important to her. Barbara is probably 15/23
- A) rationalizing
  - B) displacing
  - C) fantasizing
  - D) using identification
69. Roberto tends to focus on people and things around him and is outgoing, talkative, and friendly. Jung would refer to Roberto as an 15/49
- A) extravert
  - B) animus-type personality
  - C) external locus of control individual
  - D) iconoclast
70. The video featuring John Stoessel and Barbara Walters provided evidence that: 9/16
- A) a person's looks more so than their credentials determines who gets the goodies or the jobs in this life.
  - B) a person's intelligence is the key to success in the world of work today.
  - C) today's business person is generally very fair in what he/or she takes into consideration when hiring people.
  - D) only male employers tend to be biased in favor of "good looking people."
  - E) its not what you know but who you know that is the key to success, according to John and Barbara.
71. **"The objection to inner states is not that they do not exist, but that they are not relevant."** 9/56  
Who among the following expressed this opinion regarding attempts to explain personality by postulating "inner states" to account for it(it meaning personality)?
- A) Carl Rogers
  - B) Alfred Adler
  - C) Sigmund Freud
  - D) B. F. Skinner
  - E) Carl Jung
72. The theorist who viewed personality as "a collection of response tendencies that are tied to various stimulus situations and may vary in strength depending on past conditioning" was: 9/97
- A) Allport
  - B) Rogers
  - C) Freud
  - D) Skinner
  - E) Horney

73. A person who is occupied with his own thoughts and feelings, aloof, and contemplative exemplifies what Jung described as the \_\_\_\_\_ type. 15/50
- A) introspective
  - B) extraverted
  - C) reflective
  - D) introverted
74. "Self -concepts that are consistent with reality, e.g., believing you are athletic and finding yourself excelling in sports, are said to exhibit \_\_\_\_\_ ". 9/59
- A) consistency
  - B) homogeneity
  - C) homogenization
  - D) congruence
  - E) incongruence
75. The theoretical orientation that argues that psychology should study only observable behavior is 15/57
- A) rational-emotive
  - B) behaviorism
  - C) humanism
  - D) invasive
76. The type of personality definition that focuses on the outward appearance of a person is known as a \_\_\_\_\_ definition. 9/1
- A) substance
  - B) trait
  - C) environmental
  - D) mask
  - E) omnibus
77. Feeling the symptoms of anxiety when contemplating behaviors that are contrary to one's ego-ideal was called by Freud. 9/44
- A) neurotic anxiety
  - B) reality anxiety
  - C) moral anxiety
  - D) hysterical neurosis
  - E) conversion disorder
78. Sigmund Freud would have been least likely to make which of the following statements? 15/16
- A) Most behavior is rooted in the unconscious.
  - B) Most of our behavior is rationally directed.
  - C) A great deal of our behavior and thoughts are symbolic of hidden motives.
  - D) Behavior is usually an outcome of an interaction among several components of personality.
  - E) the preconscious

79. Which of the following personality theory types is the most scientific? 9/4
- A) omnibus/holistic type
  - B) substance type
  - C) trait type
  - D) mask type
80. According to Freud, personality is more or less fully formed by: 9/27
- A) age 10.
  - B) age 2.
  - C) age 6.
  - D) age 15.
  - E) a week from Tuesday.
81. Hal is fearful of men who are friendly toward him, convinced that they are all homosexuals attempting to seduce him. Should it be the case that Hal is himself a latent homosexual fearful of admitting this even to himself, we might conclude that he is using the defense mechanisms of repression and 15/26
- A) reaction formation
  - B) projection
  - C) displacement
  - D) regression
82. According to what is implicit in the writings of \_\_\_\_\_ , "personality [is viewed] as a collection of response tendencies that are tied to various stimulus situations and may vary in strength depending on past conditioning." 9/55
- A) Alfred Adler
  - B) Sigmund Freud
  - C) Carl Jung
  - D) B. F. Skinner
  - E) Carl Rogers
83. According to Freud, a person may become fixated at a particular psychosexual stage because of 15/34
- A) permissiveness on the part of the person's parents
  - B) a genetic predisposition for fixation
  - C) either excessive gratification or excessive frustration of needs
  - D) abnormalities in brain chemistry that develop prenatally
84. Which Neo-Freudian emphasized the "individual" and focused on what was called an "inferiority complex"? 9/41
- A) Carl Jung
  - B) Karen Horney
  - C) Alfred Adler
  - D) Harry Sullivan
  - E) Bill Clinton

85. The Oedipal complex, of such great importance in Freud's thinking, occurs during the \_\_\_\_\_ stage of psychosexual development. 15/37
- A) oral
  - B) anal
  - C) phallic
  - D) latency
86. In Maslow's hierarchy of needs, the \_\_\_\_\_ needs are considered to be the most basic needs and the first priority. 15/78
- A) physiological
  - B) safety and security
  - C) aesthetic and cognitive
  - D) self-actualization
87. The temperament type which, in the ancient Greek system created by a Greek physician, was prone to depression was the \_\_\_\_\_ temperament. 9/86
- A) sanguine
  - B) melancholic
  - C) choleric
  - D) phlegmatic
  - E) bilious
88. Infants who have been shown both attractive and unattractive(ugly) photos of people: 9/17
- A) find the attractive photos aversive.
  - B) show no bias toward either the attractive or the ugly.
  - C) spend more time looking at the ugly images.
  - D) spend an equal amount of time looking at both images.
  - E) show a clear preference for attractive people over ugly ones.
89. Allport showed that when subjects in an experiment were shown four "stylized" physiognomies representing the temperament types that: 9/20
- A) people could easily match the face with the temperament.
  - B) people had great difficulty matching the face with the temperament.
  - C) people could not figure out what he was talking about.
  - D) people were able to match the face with the temperament 100% of the time.
90. The term \_\_\_\_\_ "refers to the moral or ethical aspect of personality especially considered from the standpoint of specific moral and ethical standards." 9/67
- A) temperament
  - B) trait
  - C) archetype
  - D) personality
  - E) character

91. According to Carl Rogers, if your self-concept is reasonably accurate, it is said to be 15/73
- A) congruent with reality
  - B) self-actualized
  - C) extraverted
  - D) valid
92. Howard sets extremely high standards for both himself and others. He tends to be rigid and inflexible and rarely allows himself to enjoy life. Freud would probably conclude that Howard is dominated by 15/17
- A) his superego
  - B) his id
  - C) his ego
  - D) penis envy
93. The idea that the female womb had a will of its own and, when deprived of children, would purposefully wander about a woman's body and cause health problems was first recorded in the writings of\_\_\_\_\_. 9/74
- A) the monks of the middle ages.
  - B) the psychiatrist Charcot at the end of the 1800s.
  - C) Sigmund Freud.
  - D) the Egyptians about 1900 B.C.
  - E) Stephen King.
94. According to Freud, the force within us propelling us to preserve our life and perpetuate our species 9/34 are under the influence of:
- A) our conscience.
  - B) an instinct called thanatos.
  - C) our superego.
  - D) our pleasure principle.
  - E) an instinct called eros.
95. Imagine a neighborhood in which a hurricane has caused extensive flooding. Many of the residents 15/80 have had their homes damaged or destroyed. At the time, however, the material loss is unimportant as the residents think only of escaping the flood. Maslow would say this is because the residents' \_\_\_\_\_ needs are threatened.
- A) physiological
  - B) safety and security
  - C) esteem
  - D) self-actualization
96. When we say that Gordon is quiet and unassuming, we are describing his 15/4
- A) unconscious motives
  - B) personality traits
  - C) philosophy of life
  - D) perception of himself

97. "Secondary Process" thought is associated with the activities of the: 9/36
- A) ego-ideal
  - B) id
  - C) conscience
  - D) superego
  - E) ego
98. Which Neo-Freudian spoke of a "collective unconscious"? 9/42
- A) Carl Jung.
  - B) Karen Horney.
  - C) George Kastanza.
  - D) Alfred Adler.
  - E) Carl Rogers
99. A person highly **unstable** on Eysenck's trait model would tend to be: 9/69
- A) passive or quiet
  - B) active or sociable
  - C) moody or touchy
  - D) calm or contented
100. According to Rogers, for a child to develop a healthy personality the parents must 15/75
- A) avoid the use of punishment
  - B) address the child's ego needs
  - C) exhibit unconditional love toward the child
  - D) create an atmosphere of intellectual stimulation
101. Id is to pleasure principle as 15/8
- A) superego is to desire
  - B) superego is to repetition principle
  - C) ego is to executive principle
  - D) ego is to reality principle
102. When anthropologists compare ancient artifacts from South America, Europe, and Australia they often find similarities among the images that are depicted. Based on Jung's analytical psychology, some of these apparent similarities may stem from 15/46
- A) the preconscious
  - B) reciprocal determinism
  - C) manifest consciousness
  - D) the collective unconscious
103. Giving self-justifying plausible excuses that hide the real reasons for our behavior defines the defense mechanism known as 15/22
- A) regression
  - B) reaction formation
  - C) projection
  - D) rationalization

104. According to Carl Rogers, people with highly \_\_\_\_\_ self-concepts are especially likely to be plagued by recurrent anxiety. 15/77
- A) objective
  - B) subjective
  - C) congruent
  - D) incongruent
105. The two TV characters cited in class as examples of the anal retentive and anal expulsive personality types were.: 9/29
- A) Kate and Alley.
  - B) Brian Gumble and Barbara Walters.
  - C) Bart Simpson and Rosanne Barr.
  - D) Newman and Kramer of the "Seinfeld" show.
  - E) Felix and Oscar of "The Odd Couple."
106. The idea that a male child desires his mother and fears his father illustrates the 15/38
- A) genital complex
  - B) latency complex
  - C) Oedipal complex
  - D) Electra complex
107. "Beatrice Trueblood's Story" was used in class to illustrate: 9/45
- A) penis envy
  - B) womb envy
  - C) conversion disorder
  - D) dissociative disorder
  - E) amnesia
108. Freud's first publication in which he presented his psychoanalytic ideas in book form was: 9/93
- A) The Interpretation of Dreams
  - B) Studies in Hysteria
  - C) Introductory Lectures on Psychoanalysis
  - D) A First Course in Psychoanalysis
  - E) Journey into the Mind
109. The Freudian mechanism that explained why it was that we tend to cope with life as adults pretty much in the same way we did as children was called: 9/35
- A) personality formation
  - B) repetition compulsion
  - C) fixation
  - D) regression
  - E) reaction formation

110. During the latency stage, children 15/41
- A) attempt to cope with the desires they have for their same-sex parent
  - B) begin to focus their sexual energy on their opposite-sex peers
  - C) turn their biological urges loose
  - D) begin to expand their social contacts beyond the immediate family
111. The somatotype which tends toward being obese was the: 9/80
- A) ectomorph
  - B) mesomorph
  - C) endomorph
  - D) adromorph
  - E) fattymorph
112. The four Cosmic Essences in ancient Greece were: 9/19
- A) earth, air, fire, and blood
  - B) air, earth, phlegm, and water
  - C) earth, air, fire, and water
  - D) fire, air, black bile, and phlegm
  - E) Say what?
113. The "ethical" or "moral" quality in people is called\_\_\_\_\_ 9/5
- A) human nature
  - B) personality
  - C) temperament
  - D) character
  - E) physiognomy
114. "Reality testing" is an activity under the control of which of the following? 9/24
- A) conscience
  - B) id
  - C) superego
  - D) ego
  - E) ego-ideal
115. The main problem with Freud's earliest patients was a condition called: 9/7
- A) personality neurosis
  - B) neurasthenia
  - C) conversion dissociation
  - D) hysteria or hysterical neurosis
  - E) temperamental neurosis

116. Having absolutely no memory of having been lost for hours on the beach as a child--believing at the 9/32 time that your parents had abandoned you--is probably the result of which of the following mechanisms?
- A) suppression
  - B) projection
  - C) rationalization
  - D) repression
  - E) guilty conscience
117. The "hedonistic" pleasure-oriented component of our personality, according to Freud, is the: 9/22
- A) ego
  - B) superego
  - C) id
  - D) unconscious
  - E) other
118. The name given to the Freudian "energy" driving a person to preserve and perpetuate her life, and which includes the person's drive toward sexual activity as well, was called the: 9/84
- A) destrudo
  - B) minudo
  - C) libido
  - D) latino
  - E) erotido
119. Eysenck's name for the dimension that rated a person's psychological stability on a "stable ~ unstable" continuum? 9/68
- A) extroversion
  - B) introversion
  - C) neuroticism
  - D) psychoticism
  - E) anthropomorphism
120. According to psychoanalytic theory, a person who is excessively concerned with neatness and cleanliness and who also tends to be stingy and obstinate is said to possess a \_\_\_\_ personality. 9/91
- A) oral-aggressive
  - B) oral-dependent
  - C) anal-retentive
  - D) anal-expulsive
  - E) phallic
121. Attributing one's own thoughts or motives to others defines 15/25
- A) reaction formation
  - B) rationalization
  - C) projection
  - D) regression

122. Which of the following is an example of a Jungian archetype? 9/52
- A) cardinal trait
  - B) ego
  - C) mandala
  - D) eros
  - E) Tex-Mex Cooking
123. Your needs for social status and for respect and recognition from others reflect the \_\_\_\_\_ needs 15/81 in Maslow's hierarchy.
- A) cognitive
  - B) esteem
  - C) aesthetic
  - D) love and belongingness
124. "Personality disturbances arise from excessive inferiority feelings that pervert the normal striving for 9/54 superiority in some people leading to \_\_\_\_\_ intended to conceal these thoughts even from themselves."
- A) compensation
  - B) readjustment
  - C) realignment
  - D) overcompensation
  - E) accomodation
125. The person responsible for somatotype theory was: 9/81
- A) Alfred Adler
  - B) William Sheldon
  - C) B. F. Skinner
  - D) Carl Rogers
  - E) Carl Jung
126. Which of the following terms is least closely associated with Skinner's view of personality? 15/60
- A) determinism
  - B) reinforcement
  - C) unconscious motivation
  - D) response tendencies
127. "A collection of self-perceptions, or mental pictures, that you have about who you are" is what is 9/61 meant by one's:
- A) cardinal traits
  - B) consistent behavior
  - C) personal unconscious
  - D) self-concept
  - E) ego ideal

128. The event in Beatrice Trueblood's life that lead to her unusual defensive solution was: 9/75
- A) her painful ingrown toenail.
  - B) being fired from her job.
  - C) her impending forced marriage.
  - D) the fall from her horse.
  - E) the assassination of Lincoln.
129. Which of the following personality theories takes a *omnibus* or *holistic* approach to defining this aspect 9/3  
of human nature?
- A) psychoanalysis
  - B) behaviorism
  - C) humanism
  - D) trait theory
  - E) somatotyping
130. Identification of oneself with the proper gender, male or female, would occur during the 15/40  
\_\_\_\_\_ stage.
- A) anal
  - B) genital
  - C) oral
  - D) phallic

Answer Key for Test "UNIT5-questionPOOL.tst", 4/28/2010

No. in No. on

Q-Bank Test Correct Answer

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9 50 1 C  
15 45 2 D

9 92 3 E  
9 6 4 E  
15 7 5 A

9 58 6 C  
15 51 7 B

15 35 8 C

15 76 9 C  
15 9 10 A

9 30 11 D  
9 73 12 C  
15 55 13 B

15 42 14 B

15 53 15 C

9 60 16 D  
15 24 17 D

9 28 18 D  
9 46 19 B  
9 49 20 C  
9 96 21 B  
9 51 22 E  
9 98 23 C  
9 47 24 D  
15 43 25 B

9 37 26 A  
9 95 27 D  
9 88 28 C  
9 39 29 B



Answer Key for Test "UNIT5-questionPOOL.tst", 4/28/2010

No. in Q-Bank	No. on Test	No. on Test	Correct Answer
9	11	64	C
15	11	65	B
9	82	66	D
15	44	67	B
15	23	68	A
15	49	69	A
9	16	70	A
9	56	71	D
9	97	72	D
15	50	73	D
9	59	74	D
15	57	75	B
9	1	76	D
9	44	77	C
15	16	78	B
9	4	79	C
9	27	80	C
15	26	81	B
9	55	82	D
15	34	83	C
9	41	84	C
15	37	85	C
15	78	86	A
9	86	87	B
9	17	88	E
9	20	89	A
9	67	90	E
15	73	91	A
15	17	92	A
9	74	93	D
9	34	94	E
15	80	95	B
15	4	96	B
9	36	97	E
9	42	98	A
9	69	99	C

Answer Key for Test "UNIT5-questionPOOL.tst", 4/28/2010

No. in No. on

Q-Bank Test Correct Answer

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15 75 100 C

15 8 101 D

15 46 102 D

15 22 103 D

15 77 104 D

9 29 105 E

15 38 106 C

9 45 107 C

9 93 108 B

9 35 109 B

15 41 110 D

9 80 111 C

9 19 112 C

9 5 113 D

9 24 114 D

9 7 115 D

9 32 116 D

9 22 117 C

9 84 118 C

9 68 119 C

9 91 120 C

15 25 121 C

9 52 122 C

15 81 123 B

9 54 124 D

9 81 125 B

Answer Key for Test "UNIT5-questionPOOL.tst", 4/28/2010

No. in No. on

Q-Bank Test Correct Answer

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15	60	126	C
9	61	127	D
9	75	128	C
9	3	129	C
15	40	130	D